



WEEK 05 – 31 JANUARY 2014

Quote of the week:

“A dog may be man's best friend, but the horse wrote history.”

Unknown



FENG SHUI ANALYSIS

Today it is the first day of the Lunar New Year, the year of the Horse. This year is expected to be a favourable year for Tourism, Logistics, Transportation & Shipping industries, as according to Chinese astrology, the horse is a symbol of quick travel & transportation. Some Feng Shui experts believe that the horse is symbolizing speedy success as it will jump every obstacle in its way, assisting people to reach their goals. However, as the horse is a competitive animal, one would have to try harder than others in the pursuit of success. The Chinese say that the dragon is the fastest in the sky and the horse on the ground, so usually, when something good or bad happens in a Horse year, it will come very quickly; thus the charter market is expected to see significant highs & lows, but to what extent, no one can predict. As per the Chinese Five Element theory, this year's element is “wood”. Wood floats well in water (even nowadays smaller boats are still built out of wood), so the “wooden” element is expected to enhance Horse's positive influence to the shipping market. In addition, as wood is produced from trees, this year should be favourable for the timber industry and log-fitted vessels may enjoy better rates in 2014. As spring is the season of the wood, an upward spike in charter rates is anticipated from March to May. This year is also known as “The Green Horse Year” due to wood's association with greenery; some say that this will positively affect the “green” or “Eco-type” newbuilding orders as well as the demo-market which will experience an increase in “green” recycling of older ships. Regardless of what's in store for this Chinese zodiac year, we all hope that it will be better than 2013 (year of the Water Snake). Last but not least, we would like to extend our best wishes to our Far-Eastern readers for a prosperous & successful **Year of the Wooden Horse - Gong Xi Fa Cai!**

MARKET NEWS/ RUMOURS

The BDI dropped further 136 points this week, currently standing at 1110, dangerously close to the psychological barrier of 1000 points. Historically, the Far Eastern holidays are always slowing down the shipping market this time of the year, so we anticipate two quiet weeks ahead. However, despite the holidays, the falling charter market & firm asset prices, prospective buyers are not “holding their horses” and are out and about inspecting & buying tonnage:

Bulkers: We heard that 4 Greek buyers have been lined up to inspect Japanese controlled Tess52 supramax **TROPICAL QUEEN (52.5K BLT 2005 TSUNEISHI/PHILLIPINES CR 4x30T)** just within one week after she came officially in the market. At an auction in Hong Kong, clients of Eastern Pacific of Singapore were the highest bidders, offering \$49.4 mill, for modern caper **SANKO POWER (181K BLT 2010 SASEBO/JAPAN)**; remind you that she was sold to present owners back in July of 2012 for \$33.5 mill). We picked up that one year younger caper **CONCHES (179K BLT 2011 SUNGDONG/S. KOREA)** was acquired for a price region \$50-\$51.5 mill by clients of Knightsbridge of Norway. At an auction in Italy on 22nd January 2014, the Deiuemar Dry Bulk Business Unit consisting of 12 bulkers (4 capes, 3 kamsarmaxes & 5 panamax), the seafarers embarked onboard the vessels, the 30 persons shore personnel, the mobile assets and all company's in house equipment were sold en bloc to a joint venture of Augustea of Italy, Bunge of U.S.A. & York Capital of U.S.A. for Euro €81 mill (about \$112 mill). Star Bulk of Greece has announced two days ago the en bloc purchase of post-panamax sisters **GL QUSHAN & GL DAISHAN (98K BLT 2011 TSUNEISHI ZHOUSAN/CHINA)** for \$60 mill (\$30 mill each) including charter back to the sellers for a period of 30-34 months and between 27-31 months respectively, each at a gross daily rate of \$15,000 less 1.25% address commission on gross revenues.



Efplias 7, Piraeus
Greece, GR 18537
Tel: +30 210 41 22 965
Fax: +30 210 42 85 103
Research@lionshipbrokers.gr



Older Japanese controlled post-panamax **KAMISHIMA (95K BLT 1993 OSHIMA/JAPAN DD DUE 27TH MAR 2014)** have been sold to Chinese buyers for \$8 mill basis dry-docking surveys due in 2 months. In an off market deal, kamsarmax **CHRISTINA VICTORY (82K BLT 2006 TSUNEISHI/JAPAN)** changed hands for \$23.5 mill (price in line with market), while panamax **CHENGYANG PIONEER (76K BLT 2013 YANGFAN/CHINA)** was committed to undisclosed interests for a solid \$25-\$26.5 mill level. We picked up that Greek buyers (hearing clients of Navitas) paid \$25 mill for Vietnamese built supramax **METROPOL (54K BLT 2012 HYUNDAI VINASHIN/VIETNAM CR 4X30T)**; remind you that one month ago same age but South Korean Hyndai built sisters **GIANNUTRI & MONTECRISTO (55K BLT 2012 HYUNDAI/S. KOREA CR 4X30T)** attracted \$28 mill each.

Demolition: In the Subcontinent market, the combination of steel demand decrease and pressured local currencies are driving cash buyers & breakers to speculate and very often offer very firm levels in order to attract tonnage. Surprisingly, China managed to attract numerous vessels at firm levels, just before the commencement of their Lunar New Year holidays. Turkish rates are softening, mainly due local currency instability against the US Dollar, making the Aliaga shores a less appealing choice to ship-owners out there. For an overview of demolition market rates this week, please check our comprehensive demometer below:

LION'S DEMOMETER (USD \$ / LT)				
COUNTRY	BULKER	TANKER	CONT/TWEEN	TREND
TURKEY	315-325	320-330	315-325	soft
PAKISTAN	420-430	440-450	-	stable
INDIA	420-430	440-450	470-480	stable
BANGLADESH	420-430	430-440	440-445	stable
CHINA	-	-	-	closed

SALES

BULKERS

M/V "SANKO POWER" - 181,196 dwt, blt 2010 Sasebo/Japan NK, 9 HO/9 HA, MAN-B+W 6S70MC-C
Sold to Singaporean buyers (*Clients of Eastern Pacific Shipping*) for \$49.4 mill (*Judicial Sale*)

M/V "CONCHES" - 179,078 dwt, blt 2011 Sungdong/S. Korea, KR, 9 HO/9 HA, MAN-B+W 6S70MC-C
Sold to Norwegian buyers for \$50-\$51.5 mill (*hearing to clients of Knightsbridge*)

M/V "MARIA CARMEN LEMBO" - 175,125 dwt, blt 2011 New Times/China, RI, 9 HO/9 HA, MAN-B+W 6S70MC.
M/V "GIUSEPPE LEMBO" - 172,639 dwt, blt 1999 Constanta/Ukraine, RI, 9 HO/9 HA, B+W 6S70MC
M/V "GINA IULIANO" - 122,829 dwt, blt 1990 Hyundai/S. Korea, RI, 9 HO/9 HA, B+W 5S70MC,
M/V "LUCIANA DELLA GATTA" - 122,829 dwt, blt 1990 Hyundai/S. Korea, RI, 9 HO/9 HA B+W 5S70MC
M/V "ANGELO DELLA GATTA UNO" - 82,981 dwt, blt 2006 Tsuneishi/Japan, RI, 7 HO/7 HA, MAN-B+W 7S50MC-C
M/V "FILOMENA LEMBO" - 82,790 dwt, blt 2006 Tsuneishi/Japan, RI, 7 HO/7 HA, MAN-B+W 6S60MC,
M/V "MICHELE IULIANO" - 82,551 dwt, blt 2006 Tsuneishi/Japan, RI, 7 HO/7 HA, MAN-B+W 6S60MC
M/V "LEONARDO LEMBO" - 75,473 dwt, blt 1996 Fincantieri/Italy, RI, 7 HO/7 HA, Sulzer 5RTA62U
M/V "PASQUALE DELLA GATTA" - 75,473 dwt, blt 1996 Fincantieri/Italy, RI, 7 HO/7 HA, Sulzer 5RTA62U
M/V "GIOVANNA IULIANO" - 75,265 dwt, blt 1997 Fincantieri/Italy, RI, 7 HO/7 HA, Sulzer 5RTA62U
M/V "FILIPPO LEMBO" - 75,264 dwt, blt 1997 Fincantieri/Italy, RI, 7 HO/7 HA, Sulzer 5RTA62U
M/V "GIOVANNI DELLA GATTA" - 64,850 dwt, blt 1987 Fincantieri/Italy, RI, 7 HO/7 HA, Sulzer 4RTA76

The Deulemar Dry Bulk Business Unit consisting of 12 bulkers (4 capes, 3 kamsarmaxes & 5 panamax) the seafarers embarked onboard the vessels, the 30 persons shore personnel, the mobile assets and all company's equipment were sold en bloc at auction in Italy on 22nd January 2014 to a *joint venture of Augustea of Italy, Bunge of N.Y. U.S.A. & York Capital of N.Y. U.S.A.* for Euro €81 mill (about \$112 mill)

MV "GL QUSHAN" - 98,681 Ddwt, blt 2011 Tsuneishi Zhousan/China, 7 HO/7 HA, B+W 6S60MC-C
MV "GL DAISHAN" - 98,681 dwt, blt 2011 Tsuneishi Zhousan/China, 7 HO/7 HA, B+W 6S60MC-C
Sold en bloc to Greek buyers (*clients of Star Bulk*) for \$60 mill
(*vessels will be renamed "Star Vega" and "Star Sirius" and are expected to be delivered to Star Bulk in February and March of this year and upon delivery, will be chartered back to the seller for a period of 30 – 34 months and between 27 – 31 months, respectively, each at a gross daily rate of \$15,000 less an address commission of 1.25% on gross revenues*)

M/V "KAMISHIMA" - 95,625 dwt, blt 1993 Oshima/Japan, NK, 7 HO/7 HA, Sulzer 6RTA62,
Sold to Chinese buyers for \$8 mill



M/V "CHRISTINA VICTORY" - 82,619 dwt, blt 2006 Tsuneishi/Japan, NK, 7 HO/7 HA, MAN-B+W 7S50MC-C
Sold to undisclosed buyers for \$23.5 mill

M/V "PRIME ROSE" - 81,516 dwt, blt 2012 Spp/S. Korea, NV, 7 HO/7 HA, MAN-B+W 6S60MC-C8
M/V "PRIME DAISY" - 81,507 dwt, blt 2012 Spp/S. Korea, NV, 7 HO/7 HA, MAN-B+W 6S60MC-C
M/V "PRIME GINGER" - 81,487 dwt, blt 2012 Spp/S. Korea, NV, 7 HO/7 HA, MAN-B+W 6S60MC-C
Committed en bloc on subjects to Greek buyers (*hearing clients of Navios*) for \$33 mil each

M/V "CHENGYANG PIONEER" - 76,202 dwt, blt 2013 Yangfan/China, CC, 6 HO/7 HA, MAN-B+W 5S60ME-C8
Sold to undisclosed buyers for \$25-\$26.5 mill

M/V "METROPOL" - 54,430 dwt, blt 2012 Hyundai Vinashin/Vietnam, NV, 5 HO/5 HA, MAN-B+W 6S50MC-C, Cr 4X30T
Sold to Greek buyers (*clients of Navitas*) for \$25 mill

M/V "SANKO MERMAID" - 50,779 dwt, blt 2009 Oshima/Japan, NK, 8 **BOX** HO/8 HA, MAN-B+W 5S60MC-C, Cr 4X40T
M/V "SANKO MARBLE" - 50,779 dwt, blt 2010 Oshima/Japan, NK, 8 **BOX** HO/8 HA, MAN-B+W 5S60MC-C, Cr 4X40T
M/V "SANKO MERCURY" - 50,792 dwt, blt 2010 Oshima/Japan, NK, 8 **BOX** HO/8 HA, MAN-B+W 5S60MC-C, Cr 4X40T
Sold en bloc to Greek buyers (*clients of Eastmed*) for \$22 mill each (*Note: vessels are open hatch - box-shaped*)

M/V "FEDERAL AGNO" - 29,643 dwt, blt 1985 Nkk/Japan, NK, 5 HO/5 HA, 104 teus, Sulzer 6RTA58, Cr 4X25T, LDT 6,645
M/V "ISLAND SKIPPER" - 28,031 dwt, blt 1984 Hitachi/Japan, AB, 5 HO/5 HA, Sulzer 6RTA58, Cr 4X25T, LDT 6,449
Sold en bloc to undisclosed buyers for \$3.25 mil each (*current Subcontinent scrap value about \$2.7-\$2.8 mill each*)

M/V "FREE KNIGHT" - 24,111 dwt, blt 1997 Shanghai/China, BV, 4 HO/4 HA, Sulzer 5RTA52, Cr 4X30T, LDT 6773
Sold to Chinese buyers for \$3.6 mil (*basis delivery "as is - where is" Abijan (Ivory Coast) where she was laid up since last summer, without class (overdue special/ dry-docking surveys) & skeleton crew onboard*)

MPP/CONTAINER

M/V "ALTA MAR" - 4,125 dwt, blt 1995 Bodewes/Netherlands, GL, 1 HO/1 HA, 261 teus MaK 6M453C
Sold to undisclosed buyers for \$1.34 mill

TANKERS

M/T "PRISCO ALCOR" - 166,546 dwt, blt 2007 Hyundai/ S. Korea, NV, 12 tanks, cap 174,186 cbm, B+W 6S70MC-C
M/T "PRISCO MIZAR" - 166,468 dwt, blt 2007 Hyunda/ S. Korea, NV, 12 tanks, cap 174,186 cbm, B+W 6S70MC-C
Sold en bloc to Greek buyers (*clients of Minerva*) for \$39 mill each.

M/T "ELISEWIN" - 149,991 dwt, blt 2002 NKK Japan, LR, 12 tanks, cap 160,638 cbm, Sulzer 6RTA72
Sold to Greek buyers (*clients of Minerva*) for \$23 mill

M/T "SEAMASTER" - 109,266 dwt, blt 2006 Hudong/ China, AB, 12 tanks, cap 123,030 cbm, B+W 7S60MC
Sold to Greek buyers (*clients of Thenamaris*) for \$24 mill

M/T "OCEAN LEO" - 47,366 dwt, blt 2010 Onomichi/ Japan, NK, cap 52,500 cbm, B+W 6S50MC
Sold to Middle Eastern buyers for \$28 mill

M/T "ZAPPHIRE" - 47,329 dwt, blt 2010 Onomichi/ Japan, 12 tanks, cap 50,537 cbm, B+W 6S50MC
Sold to undisclosed buyers for \$29 mill

M/T "THERESA CRYSTAL" - 46,842 dwt, blt 1993 Halla/ S. Korea, BV, 8 tanks, cap 52,884 cbm, B+W 6S50MC
Sold to Indian buyers (*clients of Seven Islands*) for \$8 mill

M/T "NIKER" - 5,850 dwt, blt 2005 Marmara Yarimca/ Turkey, RI, 10 tanks, cap 6,301 cbm, B+W 8L27/38, Epoxy coated
Sold to Italian buyers for \$7 mill

GAS

M/T "OVAL NOVA" - 50,357 dwt, blt 1993 Mitsubishi/Japan, NK, Mitsubishi, 7UEC60LS
Sold to Chinese buyers for \$30 mill

M/T "LONGCHAMP" - 4,316 dwt, blt 1990 Shinhama/ Japan, GL, Mitsubishi 6UEC37LA
Sold to Indonesian buyers for \$2 mill

DEMOLITION

Bulkers:

M/V "INFINITE PROSPERITY" - LDT 13,617 - 64,166 dwt, blt 1983 Sasebo/Japan, IS, 7 HO/7 HA Sulzer 5RLB76
Demo to **BANGLADESH** for \$472 per LDT (*including full spares + 200T bunkers*)

M/V "TAI HE HAI" - LDT 7,801 - 37,544 dwt, blt 1984 Hudong/China, CC, 5 HO/5 HA, B+W 6L60MCE, Cr 4X25T
Demo to **CHINA** for \$345 per LDT



Containers:

M/V "PU HE" -LDT 15,937- 45,990 dwt, blt 1990 Kvaerner/ UK, CC, 2716 teus, 6 HO/34 HA, B+W 6L80MC
Demo to **CHINA** for \$342 per LDT

Tweendeckers:

M/V "SINGA ACE" -LDT 12,226- 18,293dwt, blt 1984 Tsuneishi/ Japan, NK, Mitsubishi 6UEC60HA
Demo 'AS IS' SINGAPORE (destination **BANGLADESH**) for \$445 per LDT (*including 120T bunkers*)

Tankers

M/T "VINASHIN ATLANTIC" -LDT 20457 - 149,544 dwt, blt 1992 Samsung/ S. Korea, ABS, 10 tanks, B+W 6S70MC
Demo to **BANGLADESH** for \$375 per LDT

M/T "GENMAR MINOTAUR" -LDT 14658 - 96,226 dwt, blt 1995 Samsung/ S. Korea, NV, 7 tanks, B+W 6L60MC
Demo 'AS IS SINGAPORE' for \$460 per LDT (*including 750T bunkers*)

M/T "YAN SHUI HU" -LDT 9147 - 43,928 dwt, blt 1995 Dalian/ China, CC, 9 tanks, cap 46,549 cbm, B+W 6S50MC
Demo to **CHINA** for \$355 per LDT



<https://twitter.com/lionshipbrokers>



<http://www.facebook.com/pages/Lion-Shipbrokers-Ltd/629062310453294>

LEGAL DISCLAIMER

This report has been produced on information collected from a variety of sources and is given in good faith based on the current market situation at the time of preparing this report and as such is specific to that point only. No market analysis can guarantee accuracy as shipping is a high risk business. While all reasonable care has been taken in the preparation of information in this report, Lion Shipbrokers Limited does not accept any liability whatsoever for any errors of fact or opinion based on such facts. Neither the company nor its directors nor its employees shall be liable in any way for any claimed loss or damage occurred by information & analysis contained herein. This report is intended solely for the information of the email recipient account and no part of this report may be reproduced or circulated to any third parties without our prior written approval. For more information, please contact our Research Department on +30 210 4122965 or email us at "research@lionshipbrokers.gr".